#### P.G. DIPLOMA EXAMINATION, APRIL 2025.

#### First Semester

## Fashion Design and Apparel Merchandising

#### TEXTILE CLOTHING SCIENCE

(2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

**Part A**  $(10 \times 1 = 10)$ 

Answer all the questions.

- 1. What are the primary and secondary characteristics of textile fibers?
  - (a) Primary: Manufacturing process,

Secondary: Classification

(b) Primary: Natural fibers,

Secondary: Man-made fibers

(c) Primary: Inherent properties,

Secondary: Classification

(d) Primary: Uses,

Secondary: Properties

- 2. Which man-made fiber is also known as "Viscose rayon"?
  - (a) Acrylic
- (b) Polyester
- (c) Nylon
- (d) Viscose rayon
- 3. What is the first step in the ring spinning process?
  - (a) Roving
- (b) Drawing
- (c) Carding
- (d) Combing

	(a) (b) (c) (d)	Simple and comple Primary and secon Yarn count and tw Fine and coarse	ndary			
5.		at is the basic weave onal lines on fabric Plain weave	?	icture that forms Twill weave	s a pattern of	
	(c)	Satin weave	(d)	Sateen weave		
6.	men	ch of the following tioned in the conter	nt?	_	ted structure	
	(a) (c)	rib interlock	(b) (d)	purl satin		
7.	used (a) (b)	ch of the following for producing plair Rapier machine Projectile machine Single jersey mach Air jet machine	n knit	_	ne commonly	
8.		tify the web bondin	_			
	(a) (c)	Air land Spun lace	(b) (d)	Dry laid Carding		
9.	` '	at is the primary ob	` ,	G	ng process in	
	(a)	Improving color fa	stnes	ss		
	(b)	Enhancing durabi	lity			
	(c)	Reducing cost				
	(d)	Aesthetics				
10.	Wha	at is the primary pu	rpose	of color fastness	s testing?	
	(a) To assess the cost of dyeing					
	(b)	To evaluate the ae	sthet	cics of textiles		
	(c)	To measure the lig	-	•		
	(d)	To determine the	color	durability of text	tiles	
			2		C-5717	

4.

 $How is \ yarn \ count \ classified?$ 

Part B  $(5 \times 5 = 25)$ 

Answer all questions, choosing either (a) or (b).

11. (a) Define the primary and secondary characteristics of textile fibers.

Or

- (b) Describe the properties and common uses of Viscose rayon.
- 12. (a) Discuss the carding process.

Or

- (b) Explain the passage of material through a drawframe machine.
- 13. (a) Classify the weaving machine in detail.

Or

- (b) Draw a design, draft and pegplan for 5-end satin weave.
- 14. (a) Compare warp and weft knitting machine.

Or

- (b) Classify the web forming and web bonding process.
- 15. (a) Discuss any one dyeing application method.

Or

(b) Explain the direct styles of printing.

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Answer **all** questions, choosing either (a) or (b).

16. (a) Explain the classification of textile fibers, highlighting the differences between natural and man-made fibers.

Or

- (b) Compare and contrast man-made fibers such as nylon, polyester and acrylic in terms of their properties, and applications.
- 17. (a) Explain the working of ring spinning system in detail.

Or

- (b) Classify the fancy yarn and explain any two fancy yams in detail.
- 18. (a) Explain in detail the various weaving motions involved in loom.

Or

- (b) Explain the weft insertion cycle of projectile loom.
- 19. (a) Discuss the working of any one weft knitting machine.

Or

- (b) Explain the tricot warp knitting machine.
- 20. (a) Explain the different methods of dye application and the classification of dyes.

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(b) Explain the concept of finishing in textiles and its applications.

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# P.G. DIPLOMA EXAMINATION, APRIL 2025.

## First Semester

# Fashion Design and Apparel Merchandising

# FASHION FUNDAMENTALS

## (2023 onwards)

		•		ŕ			
Dur	Duration : 3 Hours					um : 78	5 Marks
		Pa	rt A			(10 ×	< 1 = 10)
		Answer a	<b>ll</b> the	questi	ons.		
1.	high	is the	e tern	n for a	low-cost	imitat	ion of a
	(a)	Haute Couture	(b)	Bridg	e		
	(c)	Knock-off	(d)	A var	ıt-Garde		
2.	fash (a) (b)	rmediary between ion retailers. Fashion Merchan Buying House	n cl		y that manuf		
	` '	Couturier Mannequin					
3.	-	ou want to create				-	
	(a)	line	(b)	color			
	(c)	shape	(d)	textu	re		

(b) accessories worn with the outfit (c) tools used in the sewing process (d) decorative elements used to embellish the gar  When designing a dress for a casual is the key focus.  (a) simple and comfortable style (b) heavy and ornate fabrics (c) elaborate and intricate designs (d) high-fashion elements  When studying international designers,						
principle of design involves usingle color and its various shades and tints to exceed the content of the content of design.  (a) Emphasis (b) Harmony (c) Rhythm (d) Proportion  is color in the context of design.  (a) A sensory experience created by the eye (b) The absence of light (c) The temperature of a material (d) The texture of an object  The trimmings in clothing design are  (a) primary fabrics used in garment for construct (b) accessories worn with the outfit (c) tools used in the sewing process (d) decorative elements used to embellish the gar  When designing a dress for a casual  is the key focus.  (a) simple and comfortable style (b) heavy and ornate fabrics (c) elaborate and intricate designs (d) high-fashion elements  When studying international designers, is known for their famous, red-soled shoes and him women's footwear.						
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(c) The temperature of a material (d) The texture of an object  The trimmings in clothing design are	a) A sensory experience created by the eye					
(d) The texture of an object  The trimmings in clothing design are	The absence of light					
The trimmings in clothing design are	The temperature of a material					
<ul> <li>(a) primary fabrics used in garment for construct</li> <li>(b) accessories worn with the outfit</li> <li>(c) tools used in the sewing process</li> <li>(d) decorative elements used to embellish the gar</li> <li>When designing a dress for a casual is the key focus.</li> <li>(a) simple and comfortable style</li> <li>(b) heavy and ornate fabrics</li> <li>(c) elaborate and intricate designs</li> <li>(d) high-fashion elements</li> <li>When studying international designers,</li> <li>is known for their famous, red-soled shoes and hi women's footwear.</li> </ul>	The texture of an object					
(b) accessories worn with the outfit (c) tools used in the sewing process (d) decorative elements used to embellish the gar  When designing a dress for a casual is the key focus.  (a) simple and comfortable style (b) heavy and ornate fabrics (c) elaborate and intricate designs (d) high-fashion elements  When studying international designers, is known for their famous, red-soled shoes and hi women's footwear.	e trimmings in clothing design are					
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<ul> <li>(b) heavy and ornate fabrics</li> <li>(c) elaborate and intricate designs</li> <li>(d) high-fashion elements</li> <li>When studying international designers,</li></ul>	outi					
<ul> <li>(c) elaborate and intricate designs</li> <li>(d) high-fashion elements</li> <li>When studying international designers,</li></ul>	simple and comfortable style					
(d) high-fashion elements  When studying international designers, is known for their famous, red-soled shoes and hi women's footwear.						
When studying international designers, is known for their famous, red-soled shoes and hi women's footwear.	elaborate and intricate designs					
is known for their famous, red-soled shoes and hi women's footwear.						
(a) Karl Largerfeld (b) Christian Louboutin	is known for their famous, red-soled shoes and high-en					
(c) Marc Jacobs (d) Stella McCartney	n					

10.		he fashion cycle, phase represents adoption of a fashion trend by the mainstream ket.
	(a)	Peak Phase
	(b)	Rise Phase
	(c)	Introduction Phase
	(d)	Decline Phase
		Part B $(5 \times 5 = 25)$
	A	nswer <b>all</b> questions, choosing either (a) or (b).
11.	(a)	Summarize the fashion classic.
		$\operatorname{Or}$
	(b)	Outline the importance of buying house.
12.	(a)	Write in detail about the decorative design in a dress.
		$\operatorname{Or}$
	(b)	Describe the harmony and proportion.
13.	(a)	Summarize the prang color chart. Or
	(b)	Outline the contrasting colour harmony.
14.	(a)	Describe the different hats used in fashion industry. $\label{eq:continuous} \text{Or}$
	(b)	Outline the fashion related to seasons.
15.	(a)	Discuss the roles of retailers in fashion industry. $\label{eq:control} \text{Or}$
	(b)	Describe the international designers.
		3 <b>C-5718</b>

**Part C**  $(5 \times 8 = 40)$ 

Answer all questions, choosing either (a) or (b).

16. (a) Explain in detail about fashion show and forecasting.

Or

- (b) Elaborate on fashion merchandizing and its importance.
- 17. (a) Describe the selection and application of trimmings and decorations.

Or

- (b) Explain in detail about different rhythm in fashion designing.
- 18. (a) Discuss in detail about color theories.

Or

- (b) Elaborate on dimensions of colours.
- 19. (a) Briefly explain factors influencing wardrobe selection.

Or

- (b) Describe the designing dress for different occasions.
- 20. (a) Elaborate on roles of designers and retailers in fashion industry.

Or

(b) Explain in detail about different levels of fashion business.

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#### P.G. DIPLOMA EXAMINATION, APRIL 2025

#### First Semester

## Fashion Design and Apparel Merchandising

## APPAREL MACHINERY AND EQUIPMENT

(2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

**Part A**  $(10 \times 1 = 10)$ 

Answer all questions.

- 1. What is the purpose of spreading fabric before cutting in the apparel industry?
  - (a) To check fabric quality
  - (b) To increase fabric width
  - (c) To reduce fabric length
  - (d) To facilitate efficient cutting
- 2. Which marking method is used to indicate the positioning of pattern pieces on the fabric during the cutting process?
  - (a) Drills
- (b) Notches
- (c) Random marks
- (d) Darts
- 3. The round knife cutting machine is ideal for
  - (a) Curved and intricate cuts
  - (b) Heavy-duty materials
  - (c) Precision laser cutting
  - (d) Rotary screen printing

4.	cut	at type of cutting machine is known for its ability to intricate and precise shapes, often used in industries automotive and packaging?
	(a)	Cuffing Drills
	(b)	Laser Cutting machine
	(c)	Airjet Cuffing Machine
	(d)	Band Knife Cutting Machine
5.		at is the primary purpose of the feed mechanism in a ing machine?
	(a)	Regulating the stitch length
	(b)	Controlling the presser foot
	(c)	Advancing the fabric during stitching

- 6. When it comes to the elements and types of feed mechanisms, which type is commonly used in industrial sewing machines and provides precise control over stitch length and fabric feed?
  - (a) Drop feed (b)
- (b) Needle feed
  - (c) Differential feed
- (d) Manual feed
- 7. What attachment or presser foot can be used to sew a zipper?
  - (a) Walking foot
- (b) Buttonhole foot
- (c) Quilting foot
- (d) Zigzag foot
- 8. What is the main purpose of a blind stitching machine?
  - (a) Creating invisible stitches
  - (b) Making decorative seams
  - (c) Sewing buttons
  - (d) Creating embroidery patterns

9.		ch packing materic cate garments duri		ften used to protect fragile or ipping?
	(a)	Plastic hangers	(b)	Ziplock bags
	(c)	Bubble wrap	(d)	Carboard boxes

- 10. What is a common method for storing woolen garments to prevent moth damage?
  - (a) Hanging them in direct sunlight
  - (b) Storing them in an airtight plastic bag
  - (c) Regularly shaking them to remove dust
  - (d) Applying scented oils directly to the fabric

Part B 
$$(5 \times 5 = 25)$$

Answer all questions, choosing either (a) or (b).

11. (a) How does the quality of fabric spread impact the efficiency of the cutting process and material utilization? Discuss the key factors that affect the quality of fabric spreading.

Or

- (b) What is the purpose of notches in fabric marking, and how are they used during the cutting process to ensure precise pattern alignment? Provide examples of their application.
- 12. (a) Discuss the primary function of cutting equipment and tools in the textile and fashion industry. How do these tools contribute to the efficiency and accuracy of fabric cutting?

 $\operatorname{Or}$ 

(b) Die cutters are often used in the manufacturing of various products, including apparel. Explain how die cutters work and provide examples of their applications in the garment industry.

13. (a) Explain the role of the bobbin and bobbin case in a sewing machine and how do they work together to create stitches.

Or

- (b) What is the function of the shuttle and shuttle hooks in the stitching mechanism of a sewing machine and how do they contribute to stitch formation?
- 14. (a) Differentiate between a single needle and a double needle machine.

Or

- (b) Describe the types of stitches that can be created using an embroidery machine and provide a brief explanation of the importance of stitch codes or numbers in embroidery.
- 15. (a) Explain the differences between dry pressing and steam pressing in terms of equipment, process, and results.

Or

(b) Discuss the importance of pleating in garment design and production. Provide examples of types of garments where pleating is commonly used.

**Part C**  $(5 \times 8 = 40)$ 

Answer all questions, choosing either (a) or (b).

16. (a) How do position marking methods contribute to the accurate assembly of garment components during cutting? Describe the various types of position marking techniques, including their advantages and applications.

Or

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- (b) Describe the role of fabric color and defect checking machines in the textile industry. How do these machines contribute to maintaining fabric quality standards and minimizing defects in garments?
- 17. (a) Explain with neat sketch the working principle of straight knife cutting machine.

Or

- (b) Explain with neat sketch the working principle of and the band knife cutting machine.
- 18. (a) Describe the typical time sequence in stitch formation when using a sewing machine. How do different parts and mechanisms work together to create a complete stitch?

Or

- (b) Explain the concept of machine beds in sewing machines and what are the advantages and applications of each type.
- 19. (a) What is the specialty of a Fashion Maker sewing machine, and how does it differ from a standard sewing machine in terms of features and capabilities?

Or

(b) Explain the primary functions of a buttonhole machine and a button fixing machine. Describe a situation in which each of these machines would be essential in the garment-making process.

20. (a) Enumerate and describe common packing materials and tools used in the garment industry, and explain their roles in protecting garments during storage and shipping.

Or

(b) How can consumers identify and interpret care labels on garments? Provide examples of care symbols and their meanings.

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## P.G. DIPLOMA EXAMINATION, APRIL 2025

#### **Second Semester**

## Fashion Design and Apparel Merchandising

#### APPAREL MERCHANDISING

### (2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

Section A  $(10 \times 1 = 10)$ 

Answer all questions.

- 1. Choose the person who interprets the concepts into actual garments.
  - (a) Designer
- (b) Retailer
- (c) Exporter
- (d) Merchandiser
- 2. Name the sample that is made with actual fabric and trims.
  - (a) Proto
- (b) Wash
- (c) Photo
- (d) Fashion show
- 3. How does costing contribute to pricing decisions?
  - (a) By reducing fixed costs
  - (b) By determining the market share
  - (c) By calculating the cost of production
  - (d) By estimating competitor strategic

		0			11	0
	(a)	Costs that production leve		constant	regardless	of
	(b)	Costs that vary	with the	e level of pro	duction	
	(c)	Indirect admin	istrative	expenses		
	(d)	Fixed manufac	turing co	sts		
5.	Sele	ect the purpose o	f a "Cost i	Sheet" in app	parel costing	
	(a)	Tracking produ	action tim	nelines		
	(b)	Calculating ret	ail prices	}		
	(c)	Listing market	ing exper	nses		
	(d)	Providing a bro	eakdown	of all produc	tion costs	
6.		at does the terr erial costing for		and accesso	ories" include	e in
	(a)	Fabric buttons	and zipp	ers		
	(b)	Labor costs for	garment	assembly		
	(c)	Maintenance c	osts for n	nachinery		
	(d)	Marketing exp	enses			
7.		ch marketing n que identity for a	_			g a
	(a)	Product	(b)	Price		
	(c)	Place	(d)	Promotion		
8.	Sele	ect the primary p	urpose of	market rese	earch	
	(a)	Increasing pro	duction e	fficiency		
	(b)	Identifying and	d underst	anding custo	omer needs	
	(c)	Controlling dis	tribution	channels		
	(d)	Setting the con	npany's fi	nancial goal	$\mathbf{s}$	
			2		C-572	0

4. In costing, the term "variable costs" refer to ————

	(c)	Customs and Fees
	(d)	Collection and Forwarding
10.	In a charg	CIF contract, who is responsible for paying freight ges?
	(a)	The buyer
	(b)	The seller
	(c)	The shipping company
	(d)	The customs agent
		Section B $(5 \times 5 = 25)$
	An	swer all questions, choosing either (a) or (b).
11.	(a)	Write a short note on functions of merchandiser. Or
	(b)	Explain about pre production follow up.
12.	(a)	State the aims of costing. $Or$
	(b)	Classify the elements of cost.
13.	(a)	Explain about cost of fabric production. Or
	(b)	How would you calculate fabric consumption for T-Shirt?
14.	(a)	List out the market segmentation strategies. Or
	(b)	Analyse alternate marketing.
		3 C- <b>5720</b>

In international trade, what does the abbreviation "C and F" stand for?

Cash and Finance

Cost and Freight

9.

(a)(b)

		$\operatorname{Or}$	
	(b)	Develop a short note on Letter of cred	it.
		Section C	$(5 \times 8 = 40)$
	A	nswer <b>all</b> questions, choosing either (a)	or (b).
16.	(a)	Explain about raw material arrangem	nent.
		$\operatorname{Or}$	
	(b)	Write a detail note on pattern appr set approvals.	rovals and size
17.	(a)	Distinguish estimating and costing.	
		$\operatorname{Or}$	
	(b)	List out and explain different types apparel industry.	of expenses in
18.	(a)	Explain about Material cost in appare	el industry.
		$\operatorname{Or}$	
	(b)	Write a detail note on concepts scheduling in apparel industry.	and types of
19.	(a)	List out and explain 4Ps in marketing	ŗ.
		$\operatorname{Or}$	
	(b)	Analyse market research.	
20.	(a)	Explain about export procedures.	
		$\operatorname{Or}$	
	(b)	Develop a detail note on Export licens	se.
		4	C-5720

15. (a) Write a note on FOB.

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#### P.G. DIPLOMA EXAMINATION, APRIL 2025.

#### **Second Semester**

## Fashion Design and Apparel Merchandising

#### **FASHION FORECASTING**

## (2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

**Part A**  $(10 \times 1 = 10)$ 

Answer all questions.

- 1. What factors influence the fashion consumer behavior?
  - (a) Social media, peer influence and cultural trends
  - (b) Brand reputation and personal style
  - (c) Supply chain transparency and ethical manufacturing
  - (d) All the above
- 2. What is the primary purpose of conducting fashion market research?
  - (a) To identify emerging fashion trends
  - (b) To analyze consumer preferences and behaviors
  - (c) To determine pricing strategies
  - (d) To track competitors activities
- 3. Which of the following is not a type of fashion forecasting?
  - (a) Color forecasting
  - (b) Financial forecasting
  - (c) Future trends forecasting
  - (d) Season forecasting

re			uct development focuses on ensuring quality standards
	a) Product planning	r	
	o) Concept developr		and testing
•	e) Design and devel		
•	d) Market analysis	.орше.	110
(0	•		
- fo	is the correctiles.	commo	on techniques used in coloring
	a) Tie – dyeing	(h)	Embroidery
	c) Crocheting	. ,	Patch work
(0	c) Crocheting	(u)	raten work
	Which platform is wid -Commerce functions	-	sed for hosting and managing on fashion websites?
(8	a) Squarespace	(b)	Shopify
(c	e) Wix	(d)	Wordpress
_	is a	tra	ditional Japanese garment
fo	or men.	. ora	artional Supariose garment
(a	a) Kimono	(b)	Yukata
(c	e) Haori	(d)	Obi
	Which city in Francashion center?	e is	known as the international
(8	a) Paris	(b)	Lyon
(c	e) Marseile	(d)	Bordeaux
	arun Tahilani India		shion designer is primarily
(a	a) Sports wear	(b)	Bridal wear
(c	e) Ethnic wear	(d)	Casual wear
	What is Ritu Kumar's adian textiles?	contr	ibution to reviving traditional
(a	a) Promoting handle	oom ii	ndustry
(b			
(c			
(c		_	
		2	C-5721
		4	

4.

Part B

 $(5 \times 5 = 25)$ 

Answer **all** questions, choosing either (a) or (b).

11. (a) Explain the term fashion ad fad.

Or

- (b) Recall the importance of fashion market.
- 12. (a) List out the purpose of fashion research.

Or

- (b) Account on market segmentation.
- 13. (a) What kind of strategies are to be followed by manufactures to stay updated with the latest trends and consumer demands?

Or

- (b) Mention the importance of fashion services.
- 14. (a) Define applied illusion and explain overall height.

Or

- (b) How does regional diversity influence visual design in Brazilian dress design?
- 15. (a) What are the challenges faced by idealist fashion designer and how do you overcome them?

Or

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(b) How did Wendell Rodricks blend traditional Indian craftsmanship with contemporary fashion trends?

Part C

 $(5 \times 8 = 40)$ 

Answer all questions, choosing either (a) or (b).

16. (a) Compare society fashion and individual fashion.

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- (b) Briefly explain the fashion wardrobe.
- 17. (a) Examine the various sampling methods.

Or

- (b) Summarize the different types of data collection.
- 18. (a) Express the scope of fashion business.

Or

- (b) Build note on color services and video services.
- 19. (a) Name some iconic fashion brands that originated in England and explain.

Or

- (b) What are the traditional elements commonly incorporated into Indian dress designs?
- 20. (a) What are some notable collections or pieces by Hemat Trivedi that have received recognition or awards within the fashion community.

Or

(b) Discuss some of Madhu Jain's most iconic fashion collections and the cultural influences behind them.

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## P.G. DIPLOMA EXAMINATION, APRIL 2025

#### **Second Semester**

# Fashion Design and Apparel Merchandising

#### **BUSINESS COMMUNICATION**

## (2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

**Part A**  $(10 \times 1 = 10)$ 

Answer all questions.

- 1. Which of the following communication models emphasizes the importance of feedback in the communication process?
  - (a) Linear model
  - (b) Transaction model
  - (c) Interactive model
  - (d) Circular model
- 2. Feedback helps in \_\_\_\_\_.
  - (a) Correcting errors and improving performance
  - (b) Reinforcing hierarchical structures
  - (c) Ignoring employee contributions
  - (d) Suppressing organizational growth

3.	Which communication channel is best suited for conveying sensitive information in a business setting?								
	(a)	Email							
	(b)	Face to face meetings							
	(c)	Social media							
	(d)	Phone calls							
4.	In th	ne business communication model, encoding refers to							
	(a)	Decoding the message							
	(b)	b) Transmitting the message							
	(c)	(c) Interpreting the message							
	(d)	Creating the message							
5.	The	purpose of proofreading in business writing is to							
	(a)	Ensure clarity and correctness							
	(b)	Increase word count							
	(c)	Add unnecessary details							
	(d)	Use passive voice							
6.		ch of the following types of business letter is used to ally apply for a job position?							
	(a)	Inquiry Letter							
	(b)	Complaint Letter							
	(c)	Application Letter							
	(d)	Order Letter							
		2 <b>C-5722</b>							

- 7. What type of business letter is used to formally accept a job offer or a business proposal?
  - (a) Inquiry Letter
  - (b) Acknowledgment Letter
  - (c) Acceptance Letter
  - (d) Invitation Letter
- 8. What should be avoided in a closing paragraph of a business letter?
  - (a) Using slang or informal language
  - (b) Providing additional contact information
  - (c) Making a strong sales patches
  - (d) Mentioning any future correspondence
- 9. Select the correct way to overcome the barrier of selective perception
  - (a) Encourage the use of complex language to stimulate critical thinking
  - (b) Avoid discussing controversial topics to prevent misunderstanding understanding
  - (c) Assume that everyone perceives information in the same way
  - (d) Provide feedback and clarification to ensure understanding

	barı	rier to listening?
	(a)	Offering feedback
	(b)	Daydreaming
	(c)	Maintaining eye contact
	(d)	Asking clarifying questions
		Part B $(5 \times 5 = 25)$
	A	Answer all questions choosing either (a) or (b)
11.	(a)	Point out the objectives of business communication.
		$\operatorname{Or}$
	(b)	Recall the principles of communication.
12.	(a)	How does visual communication contribute to business success?
		$\operatorname{Or}$
	(b)	Compile the dimensions of business communication.
13.	(a)	Recall the fundamentals of business writing
		$\operatorname{Or}$
	(b)	What distinguishes a formal business letter from other types of letter?
14.	(a)	What is the purpose of a resume?
		$\operatorname{Or}$
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Which of the following is an example of a psychological

10.

		$\operatorname{Or}$		
	(b)	Compile the importance of listening.		
		Part C	$(5 \times 8 = 40)$	
	Answer all questions choosing either (a) or (b)			
16.	(a)	Write a detailed note on process of communication.		
$\operatorname{Or}$				
	(b)	Express the different communication	n models	
17.	(a)	Create the flow chart with the channels of business communication.		
$\operatorname{Or}$				
	(b)	Explain the different types of commu	unications.	
18.	(a)	Describe the different persuasive let	ter.	
	$\operatorname{Or}$			
	(b)	Briefly explain the inquiry letter.		
19.	(a)	Describe employ application letter.		
		$\operatorname{Or}$		
	(b)	Write the points to remember while paragraph.	writing closing	
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Explain the following points in application letter

What qualifications and skills do you posses. What sets you apart from other candidates?

List out the benefits of conducting group discussions

(b)

(a)

15.

(i)

(ii)

20. (a) Give some examples for enhancing vocabulary effectively.

Or

(b) Examine the barriers to listening and how to overcome them.